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## Norman L. Peterson

**Thirty Years of Experience in the Banking / Finance Industry.**

### **American Ag Finance (Prairie Village, Ks) 2007-present**

Co-Owner , President of Agricultural Lending institution

### **Mortgage Sources Corporation (2006-2007)**

**Loan Officer**

### **Peterson & Sons Holding Company (Overland Park, KS), 1988-present**

President of a family owned corporation involved in financial consulting and investing, primarily in the agriculture industry. Worked primarily with large agricultural operations with credit problems. Assisting with work-out plans and other financial solutions.

### **Empire Energy Corporation, 2002-2004**

President & Chief Financial Officer for Empire Energy Corporation, a publicly traded company in the Oil and Gas business.

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### **Owen & Associates LLC, 1988-2002**

Partner in Mortgage Banking Firm taking several firms public, doing reverse mergers for the Hereford Associations, You Bet, and Empire Energy, Inc.

### **Advanced Financial, Inc. (Shawnee, KS), 1988**

President & CEO of Advanced Financial, Inc. a public company trading on the American Stock Exchange. It is the parent company of AFI Mortgage, Corp.

### **AFI Mortgage Corp. (Shawnee, KS), 1984-1988**

Chairman & CEO of a full service mortgage banking company with 105 employees nationwide.

### **Haxtun Community Bank (Haxtun Co) 1980-1984**

Chairman & CEO and majority owner of rural agricultural bank

### **Platte Valley Bank & Trust (Kearney, Nebr.) 1975-1980**

Chairman & CEO and majority owner of \$500,000,000 rural agricultural bank

### **Kellogg Savings Bank (Kellogg Iowa) 1973-1977**

Chairman, Vice Pres. Senior Loan officer Rural agricultural bank

### **Lincoln Production Credit Association (Lincoln, NE), 1963-1973**

Vice President from 1969 to 1980.

Responsible for loans totaling in excess of 50 million dollars.

Branch Manager, York, Nebraska, 1963-1969.

Responsible for 10 million dollars in agricultural loans. Achieved National Field Office Manager of the Year award for fastest growing office in the nation.

## **EDUCATION**

Bethel College (St. Paul, Minnesota)

Double Major: Business Administration & Speech

## **AFFILIATIONS**

- Chairman of the Board for Advanced Financial Inc.
- Board of Directors for AFI Mortgage Corp.

- Hillcrest Covenant Church, Prairie Village, KS - Deacon of Personnel
- Congregational Care Minister-Church of the Resurrection Leawood , Kansas
- University of Nebraska Directors Club
- Nebraska Bankers Association
- American Bankers Association

## **HONORS**

- Listed in "Who's Who in American Business" 1993-1994
- Selected to represent the United States Government in Agricultural Finance Fact Finding Mission in Russia in 1970.

Norm heads up our office, but does ag lending nationwide. He brings a bankers perspective to our team. His extensive experience with large lending corporations gives Norm the ability to anticipate questions an investor will raise about the risk of any loan, and he will address those questions upfront.